

Corporate Governance Report

This report is presented in accordance with the requirements of the Estonian Accounting Act and provides an overview of the governance of AS LHV Group and compliance of governance with Corporate Governance Recommendations of NASDAQ OMX Tallinn Stock Exchange. LHV adheres to Corporate Governance Recommendations, unless otherwise specified in this report.

1. General Meeting

LHV is a public limited company and its governing bodies are the general meeting of shareholders, the supervisory board and the management board.

The general meeting of shareholders is the highest governing body of LHV where shareholders invoke their rights. The primary duties of the general meeting of shareholders are amendment of the articles of association, increase and decrease of share capital, decisions on issuance of convertible bonds, election and extension of terms of supervisory board members, premature removal of supervisory board members, approval of the annual report and profit allocation, determining the number of auditors, appointment and recall of auditors and other decisions that are within the powers of the general meeting of shareholders pursuant to law.

Each shareholder has the right to participate in the general meeting of shareholders, address the general meeting in subjects presented on the agenda, ask relevant questions and make proposals.

General meetings of shareholders are called by the management board. The annual general meeting of shareholders held for approval of the annual report is held at least once per annum. The management board calls an annual general meeting of shareholders within six months of the end of the financial year. The management board gives at least three week's notice of the holding of an annual or extraordinary meeting of shareholders.

The agenda of the general meeting, proposals of the management and supervisory boards, draft resolutions and other relevant materials shall be made available to the shareholders prior to the general meeting. Materials are made available on the website of LHV. From 2014, shareholders are given an opportunity to ask questions about subjects on the agenda before the day of the general meeting and publish them together with responses on the website of LHV.

The shareholders with the right to participate in the general meeting of shareholders will be determined based on the share register seven days before the general meeting of shareholders is held.

During 2015, the company called one annual general meeting and no extraordinary general meetings. The annual general meeting of shareholders held on April 29, 2015 approved the annual report of the 2014 financial year, called back Hannes Tammjärv from the supervisory board and elected new member Sten Tamkivi, approved the share options program and appointed auditor AS PricewaterhouseCoopers as auditor for period 2015-2017. The general meeting was held in Estonian.

In 2015, the chair of the general meeting was an independent person Sven Papp, who introduced the procedure for conducting the general meeting and the procedure of asking questions from the management board about the company's activities.

In 2015, member of the Management Board Erkki Raasuke, chairman of the supervisory board Rain Lõhmus, members of the supervisory board Andres Viisemann, Tiina Mõis, Heldur Meerits, Raivo Hein and Tauno Tats and auditors Ago Vilu and Verner Uibo attended the general meeting of shareholders.

If any members of the supervisory board are up for election at the general meeting who have not previously been supervisory board members of LHV and the auditor, the persons up for election shall attend the relevant general meeting. In 2015, Sten Tamkivi was elected as the new member of the Supervisory Board, who did not attend at the general meeting because he lived and stayed in the foreign country at that time. Sten Tamkivi participated at the meeting of the supervisory board that took place after the general meeting through means of communication.

No shareholders have any shares giving them special control rights or voting rights. LHV is not aware of any agreements in place between shareholders that would address the coordinated exercise of shareholder rights.

Shareholders with significant influence are Rain Lõhmus and persons related to him with 28,0% of voting rights and Andres Viisemann and persons related to him with 10,6% voting rights.

2. Management Board

The management board is a governing body of LHV that represents and manages LHV. The management board consists of one to five members. The term of the management board member's powers is five years, unless otherwise decided by the supervisory board. If the management board of LHV has more than two members, the supervisory board shall appoint a chairman of the management board. The chairman of the management board organises the work of the management board. The company may be represented by each management board member in each transaction.

Management board member is Erkki Raasuke. The supervisory board has entered into a service contract with Erkki Raasuke. The supervisory board sets the compensation policy for management board members.

The duties of Erkki Raasuke are the day-to-day management of LHV, representation of the company, coordination of the development of LHV's strategy and its implementation by being an active chairman of the supervisory boards of the major subsidiaries of LHV, as well as directing LHV's operations in foreign markets and investor communication.

Management board members submit an annual declaration of economic interests and conflicts of economic interests. In 2015, no business transactions on terms outside the ordinary course of business took place between LHV and its management board members, their close relatives or persons related to them.

Erkki Raasuke is not a management board member of other companies. Erkki Raasuke is the chairman of supervisory board of AS Eesti Energia.

Management board members have not been granted authority to issue or repurchase shares.

3. Supervisory Board

The supervisory board is a governing body that plans the activities of the company, organises the management of the company and supervises the activities of the management board. The supervisory board determines and regularly reviews LHV's strategy, general plan of action, risk management policies and the annual budget. The supervisory board consists of five to seven members. Supervisory board members have terms of three years. Members of the supervisory board elect the chairman of the supervisory board from among themselves who organises the supervisory board's activities.

Supervisory board members are Rain Lõhmus (chairman), Andres Viisemann, Tiina Mõis, Sten Tamkivi, Heldur Meerits, Raivo Hein and Tauno Tats. The general meeting of shareholders has set the compensation policy of supervisory board members at 500 euros per each supervisory board meeting attended.

Supervisory board members submit an annual declaration of economic interests and conflicts of economic interests. In 2015, no business transactions on terms outside the ordinary course of business took place between LHV and its supervisory board members, their close relatives or persons related to them.

In 2015, there were 11 regular supervisory board meetings and no extraordinary meetings. As part of supervisory board meetings, the supervisory board was regularly briefed on the operating and financial results of LHV's subsidiaries. The supervisory board has formed three committees tasked to advise the supervisory board in issues related to audit, compensation and risk as described below. The supervisory board has approved the rules of procedure for the supervisory board, audit committee, compensation committee and internal audit, policy of capital management and capital goals as well as risk management policy, the 2014 annual report, share options program before these were presented to the annual general meeting of shareholders for approval, issuances and listing of new subordinated bonds on Tallinn Stock Exchange and the financial plan of LHV and internal audit workplan for 2016.

3.1. Audit Committee

The audit committee is an advisory body to the supervisory board in the fields of accounting, audit, risk and capital committee, internal control and internal audit, supervision and budgeting and the legality of the activities. The audit committee must comprise at least two members.

The duties of the audit committee are to monitor and analyse the processing of financial information to the extent necessary for preparing quarterly and annual financial statements, effectiveness of risk management and internal control, the audit process of financial statements or consolidated financial statements and the independence of the auditor and independent auditor who represents it on the basis of law and compliance of its activities with provisions of the Auditors Activities Act.

The audit committee is responsible for making proposals to the supervisory board and provide recommendations for the appointment or removal of the auditor, appointment or removal of the internal auditor, prevention or elimination of problems or ineffectiveness in the organisation and compliance with legislation and good professional practice.

Audit committee members are Gerli Kilusk (chair), Marilin Hein and Tauno Tats. The compensation for audit committee members is 100 euros per month.

3.2. Compensation Committee

The duties of the compensation committee are to evaluate the implementation of compensation policy in the companies within the LHV group and the effect of compensation-related decisions on compliance with requirements related to risk management, internal funds and liquidity. The compensation committee consists of at least three members.

The compensation committee supervises the compensation of management board members and employees of companies within the LHV group, evaluates the implementation of compensation policy at least annually and, if necessary, proposes to update the compensation policy and prepares the draft resolutions related to compensation for the supervisory board.

The members of the compensation committee are Erkki Raasuke (chair), Rain Lõhmus and Andres Viisemann. No compensation is paid for the members of the compensation committee.

3.3. Risk and Capital Committee

The duties of the risk and capital committee are to evaluate the risk taken by the LHV and follow the implementation of risk policy in the companies within the LHV group. The risk and capital committee consists of at least three supervisory board members of LHV.

The members of the risk and capital committee are Rain Lõhmus (chair), Andres Viisemann and Tiina Mõis. No compensation is paid for the members of the risk committee.

4. Cooperation of the Management Board and Supervisory Board

The management board and supervisory board work in close cooperation for the aim of better defending the interests of LHV. The basis for cooperation is above all the open sharing of opinions both between the management board and supervisory board and within the management board and supervisory board.

The management board and supervisory board jointly develop the Group's goals and strategy. The management board in the management of the Group is guided by the strategic instructions given by the supervisory board and regularly discusses strategic management issues with the supervisory board.

5. Disclosure of Information

LHV treats all shareholders equally and notifies all shareholders of material developments equally. Starting from October 2015, LHV is public company as its subordinated bonds are listed in NASDAQ Tallinn Stock Exchange. All information sharing is following the rules valid to public companies.

LHV has an investor relations website. LHV publishes on its website a financial calendar containing the publication dates of the annual report and interim reports and the date of the annual general meeting of shareholders.

In 2015, meetings and webinars with investors were held as needed and based on investor requests.

6. Financial Reporting and Auditing

LHV publishes an annual report annually. The annual report is audited and approved by the supervisory board.

The number of auditors is determined and auditors are appointed by the general meeting of shareholders, also establishing the policy for auditor compensation. Auditors are appointed for conducting a one-time audit or for a specific term.

In spring 2015, the audit committee organised a tender for the appointment of an auditor. As part of the tender, the company met and requested bids from three major internationally recognised companies. As a result of the tender, AS Pricewaterhouse-Coopers was chosen and appointed the

company's auditor on the annual general meeting of shareholders held on April 29, 2015 and a three-year contract was concluded with the company for auditing the financial years 2015-2017.

Transactions with related parties are disclosed in the notes to the financial statements.

Declaration of Conformity

LHV is in compliance with the Corporate Governance Recommendations with the exception of the following instructions and recommendations for the specified reasons:

"1.3.3. Issuers shall make participation in the General Meeting possible by means of communication equipment (Internet) if the technical equipment is available and where doing so is not too cost prohibitive for the Issuer."

Observation of the General Meeting and its participation has not been made possible by means of communication equipment because so far there has been no need.

"2.2.1. The Management Board shall have more than one (1) member and a Chairman elected by its members."

The Management Board or Supervisory Board shall establish an area of responsibility for each member of the Management Board, defining as clearly as possible the duties and powers of each board member. The principles for co-operation between members of the board shall also be established.

The Chairman of the Supervisory Board shall conclude a contract of service with each member of the board for discharge of their functions."

LHV management board has one member. LHV is a holding company without any day-to-day operational business activities. The major subsidiaries of LHV have management boards consisting of several members.

"2.2.2. Member of the Management Board cannot be simultaneously a member of management boards of more than two issuers nor a chairman of the supervisory board of another issuer. Member of the Management Board can be chairman of the Supervisory Board of an issuer that belongs to the same Group."

Erkki Raasuke is the Chairman of the supervisory board of Eesti Energia. Eesti Energia has not issued bonds on the Tallinn Stock Exchange, but has issued bonds on the London Stock Exchange.

"2.2.7. Basic wages, performance pay, severance packages, other payable benefits and bonus schemes of a Management Board member as well as their essential features (incl. features based on comparison, incentives and risk) shall be published in clear and unambiguous form on website of the Issuer and in the Corporate Governance Recommendations Report. Information published shall be deemed clear and unambiguous if it directly expresses the amount of expense to the issuer or the amount of foreseeable expense as of the day of disclosure."

The Chairman of the Supervisory Board shall present the essential aspects of the management board remuneration and changes in it to the General Meeting. If the remuneration of some of the Management Board members has occurred on a different base, then the General Meeting shall be presented the differences together with the reasons therefore."

LHV discloses the total amount of compensation paid to management board members in the notes to the financial statements. LHV does not disclose the compensation of individual members of the

management board because it constitutes personal information, the disclosure of which is not unavoidably required for the evaluation of the operations and management quality of LHV.

"3.2.2. At least half of the members of the Supervisory Board of the Issuer shall be independent. If the Supervisory Board has an odd number of members, then there may be one independent member less than the number dependent members."

Supervisory board members of LHV are not independent by the definition of the Corporate Governance Recommendations. LHV has been in the stage of active development and growth where it has preferred people of long-term management and banking experience as members of the supervisory board who are also the largest shareholders of LHV.